

Coalition of New England Companies for Trade presents the 8th Annual

Northeast Cargo Symposium

Thursday, November 5, 2009 • 11:30am-7:30pm

Newton Marriott, 2345 Commonwealth Ave., Newton MA

Junction of Rte. 128 (I95) and Mass Pike (I90)

**NEW
LOCATION**

“TURNING THE CORNER - PREPARING FOR GROWTH”

Keynote Luncheon speaker: Leslie Schweitzer, Senior Trade Advisor for the U.S. Chamber of Commerce

Symposium Chair: Bob Kenneally, CH Powell Co., CONECT Director

CONECT Person of the Year: Joan Paddock, CONECT Founder and Past President

11:30 am – Registration

12:00 pm – Keynote Luncheon and address

1:45 pm – Transportation Panel

Moderator: Herb Rothstein, H. Rothstein & Assoc. Inc.

Panel Speakers: Chris Donnell, Regional Sales Manager, Scanwell Logistics

Christopher Aadnesen, VP, National Rail Freight Services, HNTB Corp.

Jack Lampinski, Managing Director-Americas, Swiss World Cargo /Swiss International Airlines, Ltd.

Topics include:

- Ocean: Financial Stability, New Cargo Fees
- Rail: New England / Northeast Infrastructure
- Air: State of air cargo in the current economy
Reductions in freight movement, flights, space
New security measures & costs to carriers
(going into effect 1/1/10)

3:30 – Import & Export Panel

Moderator: Linda Wood, Bennett & Company

Panel Speakers: Richard DiNucci, Director, Security Filing, Secure Freight Initiative Office, Office of Field Operations, US CBP

Wayne Pacheco, Director Global Compliance, EMC Corporation

Dan Wolf, Director of Logistics, Boston Apparel Group

Sara Mayes, President, Gemini Shippers Association

Topics include:

- CPSC Issues, Equipment Availability
- 10+2, Peak Season & Recovery Charges
- AES, Licensing, Credit & Collections, ISF, ACE, Cargo Pricing

5:10 – Economic World View

Presented by: Charles Clowdis, Jr., North American Managing Director of Global Commerce & Transportation, IHS Global Insight

5:40 – Inside the Beltway: Wrap-Up Views from Peter Friedmann, “Our Man in DC”

6:00 – Networking Cocktail Reception til 7:30 pm

Registration fee includes all sessions, conference materials, Keynote Luncheon, coffee break, and hors d’oeuvres & cocktail reception.

HOTEL INFO: Call the Newton Marriott to make overnight room reservations at the discounted CONECT block rate of \$139. Call 800-228-9290 or 617-969-1000 by 10/30/09 and ask for the CONECT block.

SPONSORSHIPS ARE AVAILABLE! Call CONECT at 508-481-0424 or go to www.CONECT.org for details.



*This event is approved by NCBFAA for
5 CGS Continuing Education Points*

**Register online at www.conect.org or call
508-481-0424 for more information.**



**Coalition
Of
New
England
Companies for
Trade**

*“Dedicated to Promoting
Free and Fair Trade”*

CONECT
Media Partners:

**THE JOURNAL
OF COMMERCE**



NORTHEAST CARGO SYMPOSIUM REGISTRATION FORM

Print and fax to 508-481-2161

[Click here to register on line at CONNECT.org](http://CONNECT.org)

- YES, I am a CONECT Member Total \$ _____
_____ # of attendees at \$275/member _____
_____ Table of 8 at \$1,995 _____
- I am not currently a CONECT member
_____ # of attendees at \$375 non-member _____
_____ Total # of attendees Total \$ _____
- I will mail a check made out to CONECT
- Please charge my credit card

Card #: _____ Exp: _____

Card holder name: _____

Billing address of card: _____

Attendee Name: _____

Company: _____

Email: _____

Phone: _____

Additional Attendees _____

Registration fee includes all conference materials, luncheon, coffee break, and hors d'oeuvres & cocktail reception. **Cancellation Policy:** Cancellations made by 10/28/09 are subject to a 15% administrative charge. Cancellations after 10/28/09 will be charged the full event price.

Mail to: CONECT
11 Main Street, #11
Southborough, MA 01772